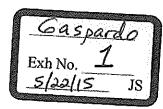
# EXHIBIT 6



#### UNITED STATES DISTRICT COURT

#### SOUTHERN DISTRICT OF NEW YORK

FOULDS, INC

Plaintiff,

Case No. 17 CV 7047

٧.

LIBERTY SURPLUS INSURANCE CORPORATION,

EXPERT REPORT OF BRIAN GASPARDO

Defendant

I have been asked to render an opinion in the above referenced matter regarding the valuation of Foulds, Inc. ("Foulds" or "the Company") prior to the pest infestation of August 2012. My analysis is based upon the financial projections provided by Foulds management (and partly included as Exhibit 1) as well as the complaint and response filed by the parties, the "2012 & 2013 Financial Forecast Review" prepared by Fort Dearborn Partners, and discussions with Foulds management as well as outside resources cited throughout this report. Based on the information contained in those documents, and with the understanding there may be additional information that has not been provided which could change my opinion, my analysis is provided below. A copy of my CV, list of testimony in the last four years and prior publications in the last 10 years are attached.

#### Dispute Overview

As outlined in its complaint, Foulds became aware of a pest infestation in August 2012 which resulted in the company incurring significant costs to eradicate the pests, and

also resulted in disruption to operations and customer relationships. The company applied for coverage of loss under a "Contaminated Products Insurance Policy" issued by Liberty Surplus Insurance Corporation. Foulds complaint alleges the payments under this policy were both insufficient and not issued timely, and that those failures to perform ultimately led the company to become insolvent and forced the cessation of operations.

#### The Valuation Process

I have been asked to render an opinion on the economic value of Foulds immediately prior to the infestation. Such a valuation estimate requires assumptions tied to both the specific business being analyzed as well as the general economic environment. In the case of Foulds these assumptions included:

- <u>Timing</u>: A date certain must be selected for attempting to value the business. In this case, the Company has determined the infestation occurred on August 3, 2012. Therefore, a pre-infestation date of August 1, 2012 was selected as the date of valuation.
- Performance Assumptions: In early 2012 a major customer, Strom Foods, was purchased by the second largest customer of the Company, New World Pasta. As such, historical financial results as reported, while indicative of operating capacity, would not credibly estimate or predict future performance. By the time of the infestation, management believed the sales pipeline had been filled and had prepared a budgeted forecast which management shared with the Company's outside lender and other third party financing sources. These financial projections were used in the

valuation analysis and are included as Exhibit 1. As discussed below, no significant future revenue growth or operating capacity in the periods beyond these projections was considered, and therefore it was assumed that any fixed asset investment would equal the amount of the depreciation expense in a given period.

- Growth Rate: The projections prepared by management include a forecast through December 31, 2013. A growth rate of 2.6%<sup>1</sup> was assumed for future periods to reflect a growth rate consistent with inflationary growth and no increase in operating capacity.
- <u>Taxes</u>: As the Company operates as an S corporation, it was assumed that
   40% of any profits would need to be distributed for tax purposes.
- Valuation Methodology: Various methodologies are available for estimating the fair market value of a business. In general, valuations are either based on a market approach (sales of comparable businesses or a performance multiple) or an income approach (a present value of expected future cash flows). For purposes of my analysis, I considered multiple approaches based on my experience and evaluated multiple options within each of those approaches to determine both a range and point estimate of value.

#### Estimated Value

A widely accepted approach to estimating a company's value is to calculate the present value of the expected future cash profits of the business. This method allows an

<sup>&</sup>lt;sup>1</sup> Reflects average annual inflation rate between 1990-2014 as listed by <a href="https://www.usinflationcalculator.com">www.usinflationcalculator.com</a> using Consumer Price Indexes as published by the U.S. Bureau of Labor Statistics.

individualized approach to valuation considering the company's specific circumstances. Prior to the infestation, Foulds had prepared a forecast based on actual results through the end of July 2012 and expected future results (See Exhibit 1)<sup>2</sup>. As discussed above, it is my understanding the forecast was prepared prior to the infestation but subsequent to the New World Foods acquisition of Strom Foods, and this forecast was used for internal purposes and in meetings with the Company's bank and potential third party investors. This forecast projected from August 1, 2012 through the end of 2013. For valuation purposes, it was assumed that growth beyond 2013 would reflect only inflationary pressures and no increase in capacity, and, therefore, the cash flows assume that fixed asset additions and depreciation expense would be approximately equal on an annual basis, and working capital requirements would remain static as assets and liabilities would move together with any timing differences covered by a line of credit or similar borrowing facility. The future cash flows are set forth in Exhibit 2.

The discount rate to apply to the cash flows is subject to many different influences. An estimate of an appropriate discount rate can be made by summing the returns required for various components of risk accepted by investors. At August 2012, long term risk free interest rates were approximately 3% as evidenced by 30 year US Treasury bonds.<sup>3</sup> A return premium over this risk free rate is required for equity investments. A reasonable estimate of this equity premium is 7%<sup>4</sup>, which is

<sup>&</sup>lt;sup>2</sup> These projections include some mathematical errors in the "per pound" line items which do not change the result. In addition, no information was available at the date of this report related to the annual costs associated with the Company's pension plan.

<sup>&</sup>lt;sup>3</sup> www.treasury.gov

<sup>&</sup>lt;sup>4</sup> This rate varies depending on the source and the study. Ibbotson SBBI list a 6.6% premium in their 2012 Valuation Yearbook (pg. 202). Discussion on pg. 1292 of "Financial Valuation", second edition, by Hitchner (2006) and pg. 102 of "Cost of Capital", third edition, by Pratt & Grabowski (2008) were also considered Based on these sources, 7% was selected as a conservative estimate of expected return on

conservatively on the high range of estimated equity returns over risk free investments. While the 7% premium reflects additional return across a wide range of stocks, smaller companies generally provide greater return reflecting the risk of their size. This size premium is estimated at 11.8% using a broad survey of the smallest cap stocks available. Summing the returns required for risk free lending plus an equity premium plus a size premium suggest a required rate of return to equity holders of approximately 21.8% prior to applying any adjustments for industry or company specific factors (see Exhibit 3).

An additional adjustment is required to reflect any industry risk and company specific risk and their effect on the required rate of return beyond what is already captured in the equity and size premiums discussed above. Food stocks typically are less volatile than the overall marketplace<sup>6</sup> while Foulds' high debt/equity ratio and changing customer mix implies additional company specific risk. These two considerations work in opposite directions with the industry generally being less risky than average while the Company's debt/equity ratio and changing customer mix suggest greater risk.

In addition to the factors listed above, capital structure plays a role in selecting a discount rate. Since 2009 Foulds has operated without any equity investment from shareholders; the Company's balance sheet reflects negative Shareholder's Equity and has been completely financed using third party debt. Such debt had a cost to Foulds of 6.5% per the 2011 loan agreements. For purposes of a fair market valuation, however,

equities over risk free investments. I have conservatively assumed a beta of I so there is no adjustment to the equity risk premium for market correlation.

<sup>&</sup>lt;sup>5</sup> Ibbotson SBB1 2012 Valuation Yearbook, pg. 202. The 10z decile represents the smallest and most volatile stocks evaluated by Ibbotson.

<sup>&</sup>lt;sup>6</sup> See <a href="http://www.stern.nvu.edu/~adamodar/pc/datasets/betas.xls">http://www.stern.nvu.edu/~adamodar/pc/datasets/betas.xls</a> which provides an estimated unlevered beta for food processors of 0.82, and <a href="http://www.wilev.com/college/damodaran/betas.html">http://www.wilev.com/college/damodaran/betas.html</a> which provides an estimated unlevered beta of 0.69 for "Food and Kindred Products". For purposes of the discount rate, a beta of 1 was assumed.

both debt and equity capital would generally be used, and a more typical debt structure should be considered in estimating the discount rate.

Using the small company equity return described above plus a company specific risk premium of between 5% and 10%, coupled with a conservative debt/equity ratio of 1:1, implies a discount rate between 15.3% and 17.8%. If the debt/equity ratio were increased to 2:1 the range of implied discount rates would change to between 11.4% and 13.1% (see Exhibit 4).

In this case, the Company's complaint asserts the insufficient and untimely payment under the insurance policy deprived Foulds of necessary working capital and distorted decision making and performance as management waited for payment. The destruction of value relates to the operating cash flows into the future for the Company, and does not require any specific adjustments for those parties with claims to those cash flows. Therefore, no adjustment is required for long term liabilities unrelated to the operations disrupted by the pest infestation.

Using the debt/equity ratios and discount rates calculated above implies a range of potential enterprise values between \$4,558,300 (see Exhibit 5, pg. 1) and \$7,814,700 (see Exhibit 5, pg. 2). Based on my experience, I believe the most reasonable value estimate to be approximately \$5,848,600 which reflects a discount rate of 14.4% which is the average of the discount rate estimates calculated in Exhibit 4.

While the income method described above has the advantage of individualizing the valuation estimate, an evaluation of actual transactions in the marketplace can also be helpful. A commonly used database, Pratt's Stats, contains information on private transactions by industry as accumulated from business brokers and publically available

information on private transactions. Pratt's Stats database reflects a median EBITDA

multiple of 4.83x based on 175 transactions in the 311 NAICS code for "Food

Manufacturing" (see Exhibit 6). Foulds' projected EBITDA for 2013 was \$1,203,152,

which would project to a valuation of \$5,811,000 using the 4.83x median EBITDA

multiple suggested by the Pratt's data, an amount comparable to what was determined

using the income approach. While none of the specific transactions included in the

Pratt's sample were individually comparable enough to provide a strong indication of

Foulds' value, the broad Pratt's sample provides a simple reasonableness test of value

based on actual transactions in the Company's industry.

This report was prepared by Brian L. Gaspardo, CPA/MBA. Mr. Gaspardo is an

honors graduate in economics from Harvard University (B.A., 1991) and received an

M.B.A. with honors from the University of Chicago in 2001. He is the managing partner

of O'Neill & Gaspardo, LLC a public accounting firm located in Mokena, IL, and earned

his CPA in 1993. All fees for this report were charged based on actual time worked at

standard hourly rates of \$400 per hour.

Brian L. Gaspardo

Date

March 2, 2015

They have

# Brian L. Gaspardo O'Neill & Gaspardo, LLC 9697 West 191" Street, Suite 201 Mokena, Il 60447 (708) 478-2900 brian.gaspardo@oneill-gaspardo.com

A 1991 graduate of Harvard University, Brian joined O'Neill & Gaspardo, LLC in 1995 and has been the managing partner since 2000. O'Neill & Gaspardo, LLC is a full service public accounting firm offering attest, tax, litigation support and management consulting services for privately held businesses and their owners.

Brian consults extensively with business owners on management, operational and strategic challenges as well as financial issues, and he has extensive experience testifying and providing written declarations as an expert witness on financial performance, economic valuation, accounting, tax and management issues. Brian works with clients in diverse industries such as manufacturing, distribution, professional services and auto dealerships both in private consulting and in relation to litigation matters.

After earning his B.A. degree in economics, Brian became a CPA in 1993. He spent four years with Arthur Andersen and has served as C.F.O. for two different companies. Brian holds an M.B.A. with honors from the University of Chicago (2001) and sits on several boards.

#### **EDUCATION & CREDENTIALS**

#### Harvard University

B.A. in Economics, Cum Laude, June 1991.

#### University of Chicago

M.A. in Business Administration with Honors, August, 2001.

#### University of Illinois

Certified Public Accountant, February 1993.

#### PAST EMPLOYMENT AND WORK EXPERIENCE

#### Arthur Andersen

Auditor, financial analyst and management consultant, 1992-1995.

#### O'Neill & Gaspardo, LLC

Partner, full service public accounting firm including accounting, audit, tax, financial consulting and management consulting, 1995-2001.

Managing partner, 2000-present.

# Brian L. Gaspardo O'Neill & Gaspardo, LLC 9697 West 191" Street, Suite 201 Mokena, II 60447 (708) 478-2900 brian.gaspardo@oneill-gaspardo.com

#### PROFESSIONAL APPOINTMENTS

Harris Bank

Regional advisory board, 2004-2006.

First National Bank of Illinois
Board of Directors, 2006-2013.

La Rabida Children's Hospital
Board of Directors, 2013-present.

Wintrust Financial, Old Plank Trail Bank Board of Directors, 2013-present.

#### Brian Gaspardo, Expert testimony in the last four years

Oil Spill by the Oil Rig "Deepwater Horizon" in the Gulf of Mexico (expert reports), 2013-14

GM vs. Leep Chevrolet (expert report, deposition), 2014

GM vs. Astro Buick-Oldsmobile, Inc. (expert report), 2013

GM vs. Mansfield Auto (expert report, testimony), 2012

Buncio vs. Rashid (expert report, deposition, testimony), 2012

GM vs. Morrie's European Car Sales, Inc. (expert report, deposition), 2012

Estate of John N. Insall vs. Zimmer, Inc. (expert report, deposition), 2011

GM vs. Royal Motors (expert report, deposition), 2011

Testimony in 2010 pursuant to § 747 of the Consolidated Appropriations Act 2010, Pub. Law 111-117, 123 Stat. 3034 (2009)

#### Publications in the last ten years

"The Art of Making Money" (included in the Chicago Southland Chamber of Commerce magazine in July 2005)

Co-author, "A Mid-Summers Dream" (Washington Times, Aug. 17, 2009).

Foulds, Inc. Monthly Financial Model

Exhibit 1

	Actual 01/31/12	Actual 02/28/12	Actual 03/31/12	Actual 04/30/12	Actual	Actual	Actual	Forecast	Forecast	Forecast	Forecast	Forcast	Forecast
Summary Income Statement Trend - 2012	311 Trend - 201	12	The same of the sa				71110110	71,000,000	71 10000	71 17 (70)	21/06/11	71/10/71	7107
•	Actual 01/31/12	Actual 02/28/12	Actual 03/31/12	Actual 04/30/12	Actual 05/30/12	Actual 06/30/12	Actual 07/31/12	Forecast 08/30/12	Forecast 09/30/12	Forceast 10/31/12	Forecast 11/30/12	Forecast 12/3 1/12	Year
Pounds Shipped	1,425,062	1,145,328	1,462,622	327,810	355,306	457,438	264,854	353,479	883,698	634,360	893,590	863,900	9,067,446
Gross Sales	1,280,409	1,073,603	1,309,829	344,818	258,339	291,560	246,599	353,479	834,631	634,360	893,590	863,900	8,385,117
Less: Cash Discount	(6,306)	(4.548)	(5,932)	(3,116)	(3,252)	(3,457)	(4,546)	(6,516)	(15,386)	(11,694)	(16,472)	(15.925)	(97,151)
Net Sales/ Lb	0.894	650,000,1 0.933	1,303,896	341,702 1.042	255,088 0.718	288,103 0.630	242,054 0.914	346,963 0.914	819,245 0.927	622,666	877,117 0.982	847,975 0.982	8,287,966
Cost of Sales Cost of Sales / Lb	1,167,606	919,182	1,196,476	366,589 1.118	370,131 1.042	395,197 0.864	263,182 0.994	346.409 0.980	655,185	517,003	701,468	678,161	7,576,588
Gross Profit Gross Profit % Gross Profit / Ib	106,497 8.36% 0.075	149,873 14.02% 0.131	107,421 8.24% 0.073	(24,886) -7.28% (0.076)	(115,043) -45.10% (0.324)	(107,094) -37.17% (0.234)	(21,128) -8.73% (0.080)	554 0.16% 0.002	164,060 20,03% 0,186	105,663 16,97% 0,167	175,649 20.03% 0.197	169,813 20,03% 0.197	711,378 8.58% 0.078
Saics Expense Saics / Lb	77,142	93,751	99,266	97,657 0.298	106,832	96,865	78,278 0.296	70,696 0.200	48,603	34,890 0.055	49,147 0.055	47,514	900,642
Adminstration Admin/Lb	47,525 0.033	50,724	54,353 0.037	50,154	69,636 0.196	55,156	42,637	45.000	50,500 0.057	50,500	50,500	50,500	617,184
Total Sales and Admin	124,668	144,475	153,619	147,811	176,468	152,021	120,915	115,696	59,103	85,390	99,647	98,014	1,517,826
Operating Income	(18,171)	5,398	(46,198)	(172,697)	(115,192)	(259,114)	(142,043)	(115,142)	64,957	20,273	200'92	71,799	(806,448)
Interest Expense Pension Expense	19,801	19,701	18,494	19,829	19,391	20,552	20,724	21,000	21.000	21,000	25,000	25,000	251,491
Fre-Tax Income (Loss)	(37,972)	(14,303)	36,909	(192,526)	(196,91)	20,552 (279,666)	20,724 (162,767)	21,000	21,000	21,000	25,000	25,000	269,906 (1,076,354)
Net Income (Loss)	(37.972)	(14,303)	(83, 107)	(197 576)	(10001)	(333 077)	(150 757)	1077 7017	63 053	(502)	1000	000.77	11 027 7543
Interest Expense	19,801	19,701	18,494	19.829	19 301	20 552	20.707	21,000	21,000	177)	2000 35	36,000	261 401
Depreciation	5,867	5,866	7,334	5.865	5,866	7,333	5,866	5,866	7,333	5,866	5,866	7,333	76.264
EBITDA ==	(12,304)	11,264	(57,279)	(166.832)	(285,644)	(251,781)	(136,176)	(109,276)	72,290	26,139	81,868	79,137	(748,599)

Foulds, Inc. Monthly Financial Model	Financial Mc	lebo											Exhibit 1
•	Plan 01/31/13	Plan 02/28/13	Plan 03/31/13	Plan 04/30/13	Pfan 05/30/13	Plan 06/30/13	Plan 07/31/13	Plan 08/31/13	Plan 09/30/13	Plan 10/31/13	Plan 11/30/13	Plan 12/31/13	Plan 2013
Summary Income Statement Trend - 2013	ment Trend - 2	2013											
	Plan 01/21/13	Pfan	Pian	Plan	Plan	Plan	Plan	Pian	Plan	Plan	Plan	Plan	
Pounds Shipped	980.090	1.194.457	1.178.768	1 215 545	1 325 683	780 262	996 940	08/31/13	1 205 055	10/31/13	11/30/13	12/31/13	Year
		2014	00/07/1	C+C-C-17()	6,527,003	709,601	896,840	y32,139	1,285,056	1,302,832	1,480,455	1,448,522	14,090,249
Gross Sales	980,090	1,194,457	1,178.768	1,215,545	1,325,683	789,862	896,840	932,139	1,285,056	1,362,832	1,480,455	1,448,522	14,090,249
Not Color	(4,508)	(5,495)	(5,422)	(5,592)	(6,098)	(3,633)	(4,125)	(4,288)	(5,911)	(6,269)	(6,810)	(6,663)	(64,815)
Net Sales/ Lb	0.995	1,158,962 0.995	1,173,346 0.995	1,209,953 0.995	1,319,585	786,229 0.995	892,714 0.995	927,852 0.914	1,279,145 0.995	1,356,563 0.995	1,473,645	1,441,859 0.995	14,025,434 0.995
Cost of Sales Cost of Sales / Lb	779,172	949,593	937,121	966,358 0.795	1,100,317	655,585 0.830	744,377	773,676	1,066,596	1,083,451	1,176,962	1,151,575	11,384,783
Gross Profit Gross Profit %	196,410 20.13%	239,369	236,225	243,595 20.13%	219,268	130,643	148,337	154,176 16.62%	212,548 16.62%	273,112 20.13%	296,683 20.13%	290,284 20.13%	2,640,651
GRUSS FFOIIL / 10	0.200	0.200	0.200	0.200	0.165	0.165	0.165	0.165	0.165	0.200	0.200	0.200	0.187
Sales Expense Sales / Lb	53,905	65,695	64,832	66,855	72,913	43,442	49,326	51,268	70,678	74,956	81,425	79,669	774,964
			200	0,470	lac.v	0.212	0.770	0.004	0.049	9.00	0.047	0.038	0,083
Adminstration Admin / Lb	0.000	00,000	60,000 0.051	60,000	60.000	000'09	00.000	00,000	60,000	60,000	60,000	60,000	720,000
Total Sales and Admin	113,905	125,695	124,832	126,855	132,913	103,442	109,326	111.268	130,678	134,956	141,425	139,669	1,494,964
Operating Income	82,505	113,674	111,393	116,740	86,355	27,201	39,011	42,908	81,870	138,156	155,258	150,615	1,145,687
Interest Expense Pension Expense	25.167	25,167	25,167 18,415	25,167	25,167	25,167	25,167	25,167	25,167	25,167	25,167	25,167	302,004
Total Interest & Pensic	25,167	25,167	43,582	25,167	25,167	25,167	25,167	25,167	25,167	25,167	25,167	25,167	320.419
Fre-Jax Income (Loss)	57,338	88,507	67,811	91,573	61,188	2,034	13,844	17,741	56,703	112,989	130,091	125,448	825,268
Net Income (Loss)	57,338	\$8,507	67,811	91,573	61,188	2,034	13,844	17,741	56,703	.112,989	130,091	125,448	825,268
Denreciation	/01,62	25,167	25,167	25,167	25,167	25,167	25,167	25,167	25,167	25,167	25,167	25,167	302,004
EBITDA	28 301	110 540	10001	2,806	5,866	7,233	5,866	5,866	7,233	5,866	5,866	7,233	75,880
	1,771	112,040	100,211	122,606	92,221	34,434	44,877	48,774	89,103	144,022	161,124	157,848	1.203,152

Source: Foulds, Inc.

Foulds, Inc. Forecast Cash Flows

Exhibit 2

#### FORECAST CASH FLOWS

2012 and 2013 forecast obtained from Foulds Inc. and included at Exhibit 1. Subsequent years and terminal value based on 2.6% annual growth rate.

		2012- 5 mos	<u>2013</u>	<u>2014</u>	2015
EBITDA		150,153	1,203,152	1,234,434	1,266,529
Cash Taxes	1	(47,156)	(450,909)	(463,422)	(476,260)
Capital Expenditures	2	(32,264)	(75,880)	(75,880)	(75,880)
Net Working Capital	3	(41,092)	<del>-</del>	-	· · · ·
Cash Flo	w	29,641	676,363	695,132	714,390

<sup>1-</sup> Taxes are estimated at 40% of EBITDA less deduction for depreciation.

<sup>2-</sup> Capital expenditures are estimated to equal depreciation as company maintains capital stock.

<sup>3-</sup> Based on Company forecast (See FOULDS.006404). Net working capital projected to be static after 2012.

Exhibit 3

	<u>Source</u> U.S. Dept of Treasury	Various, see Foothote 4.	10z of smallest micro-cap stocks compiled by Ibbotson.	
count Rate	<u>Rate</u> 3.0%	7.0%	11.8%	21.8%
<b>Build Up Method- Discount Rate</b>	Risk Free Rate	Equity Premium	Size Premium	

\* Unlevered equity beta is estimated at 1.

Foulds, Inc. Estimated Weighted Average Cost of Capital

Exhibit 4

2:1 Debt to Equity Ratio, 5% Specific Risk Premium

Capital	Proportion of Total Capital	Cost of Capital	Tax Rate	After Tax Cost	Contribution to weighted average
Debt	67%	6.5%	40%	3.9%	2.6%
Equity	33%	26.8%	<del>-</del>	26.8%	8.8%
WAAC					11.4%

2:1 Debt to Equity Ratio, 10% Specific Risk Premium

	Proportion of Total	Cost of		After Tax	Contribution to weighted
Capital	Capital	Capital	Tax Rate	Cost	average
Debt	67%	6.5%	40%	3.9%	2.6%
Equity	33%	31.8%	*	31.8%	10.5%
WAAC					13.1%

1:1 Debt to Equity Ratio, 5% Specific Risk Premium

Capital	Proportion of Total Capital	Cost of Capital	Tax Rate	After Tax Cost	Contribution to weighted average
Debt	50%	6.5%	40%	3.9%	2.0%
Equity	50%	26.8%		26,8%	13.4%
WAAC					15.3%

1:1 Debt to Equity Ratio, 10% Specific Risk Premium

Capital	Proportion of Total Capital	Cost of Capital	Tax Rate	After Tax Cost	Contribution to weighted average
Debt	50%	6.5%	40%	3.9%	2.0%
Equity	50%	31.8%		31.8%	15.9%
WAAC					17.8%

Exhibit 5

Foulds, Inc. Present Value of Cash Flows

Assumptions:		
Valuation Date	8/4/2012	
Discount Rate	17.8%	***
Discount Assumption	0.50	(1=f⊔ll year; 0.5=half-year)
Terminal Value Growth Rate	2.6%	

Terminal Value		4,822.2	2.9082	0.6210	2,994.6
0		↔			4A
2015	12/31/2015	714.4	2.9082	0.6210	443.6
	12	69			(A)
2014	12/31/2014	695.1	1.9082	0.7315	508.5
	5	6/9			69
2013	12/31/2013	676.4	0.9082	0.8618	582.9
	12	<del>69</del>			69
2012	12/31/2012	29.6	0.2041	0.9671	28.6
	12	69			49
		Debt-Free After-Tax Cash Flow	Discount Periods (years)	Discount Factor	Present Value

Total Present Value

Page 2 Exhibit 5

(1=full year; 0.5=half-year) 8/4/2012 11.4% 0.50 2.6% Foulds, Inc. Present Value of Cash Flows Assumptions:
Valuation Date
Discount Rate
Discount Assumption
Terminal Value Growth Rate

		2012		2013		2014		2015	Ter	Terminal Value
Debt-Free After-Tax Cash Flow	7 ↔	12/31/2012 \$ 29.6	\$	<i>12/31/2013</i> \$ 676.4	42	12/31/2014 \$ 695.1	\$ \$	12/31/2015 \$ 714.4	69	8,329.3
Discount Periods (years) Discount Factor		0.2041		0.9082		1.9082 0.8138		2.9082		2.9082 0.7305
Present Value	49	29.0	63	613.2	U?	565.7	s	521.9	e9	6,084.9
Total Present Value	us	\$ 7,814.7								

Foulds, Inc. Present Value of Cash Flows

Accumptions.		
Cioning Cina.		
Valuation Date	8/4/2012	
Discount Rate	14.4%	
Discount Assumption	0.50	(1=full year: 0.5=half-year)
Terminal Value Growth Rate	2.6%	

	,	2012	ľ	2013	]	2014		2015	Tern	Terminal Value
Debt-Free After-Tax Cash Flow	7 - 49	12/31/2012 \$ 29.6	€ €	12/31/2013 \$ 676.4	€ 49	<i>12/31/2014</i> \$ 695.1	£ &	12/31/2015 \$ 714.4	€	6,211.6
Discount Periods (years) Discount Factor		0.2041		0.9082		1.9082 0.7736		2.9082		2.9082
Present Value	60-	28.8	49	598.6	₩	537.7	63	483.1	4A	4,200.4
Total Present Value	us.	\$ 5,848.6								

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Median Coefficient of Variation

N/A

N/A

Mean

N/A

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Range

6/23/1994 - 11/19/2014

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Total transactions found meeting criteria: 299

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Count

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Statistic

Economic Outlook Undate
Milliman NW Executive Compensation Survey

Sale Date

Your search was executed: 2/27/2015 2:13:08 PM (PST)
Your search results are based upon this criteria: NAICS ('311')

#### Transaction Summary

Financial Reports	Jule D	ate.		299	6/23/	1994 - 11/19	(2014		N/A	N/A	N/A
1	Net Sa	ies		299	\$0	- \$1,632,000,	000	\$56,9	52,753	\$802,696	N/A
Additional Products			ivested Capital (MVIC)	299	\$9,44	2 - \$3,700,00	0,000	\$81.8	65,741	\$483,500	N/A
Guldeline Public Co.	EBITDA	4		213	(\$21,08	4,466) - \$66,	785,111	\$2,0	75,443	\$59,639	N/A
Comps Tool	EBIT			294	(\$25,974	1,811) - \$197	400,000	\$4,48	90,825	\$54,492	N/A
Duff & Phelps Risk	Net Inc			284	(\$25,97	1,811) - \$218	000,000	\$3,5	79,383	\$46,853	N/A
Premium Data		ifit Margin		283		-97.42 - 0.70			-0.38	0.06	N/A
	Curren			121		0.02 - 322.00			7.58	1.39	N/A
Butler Plakerton Calculator		harge Cov	₹	144	-9,0	77.00 - 29,90	5.00	3	306.50	3,29	N/A
		sset Turno	ver	225		0.00 - 40.91			3.16	2.23	N/A
Economic Outlook	-	vet Sales		298		0.03 - 111.69			1.52	0.59	4.65
ktMINE Royalty		Gross Profit		284		0.15 - 111.69			3.22	1.38	2.68
Rate Comparables	MVIC/E			229	0.	.78 - 50,000.0	10	:	237.84	6.25	13.89
First Research	MVIC/E			175	0.	.78 - 50,000.0	0	:	295.87	4.83	12.77
Industry/State		DiscBarning		114		0.66 - 37.72			4,19	2,90	1.20
Profiles	MVIC/E	look Value	of Invested Capital	131		0.28 - 379.44			8,56	2,04	4.13
Stock Option & Compliance Calculator		actions saction Deta	) Keport								
Valuation By Topic	No §	Code	Business Description	of It	et Value wested opital	Sale Date	Net Si	les	MVIC To	Crass	MVIC to
Find a Broker					•				Sales	Profit	
Free Ezines	: 12	1 31111	L Cat Food Manufacturer and	\$70!	5,500,000	5/19/2006	\$245,3	3,000	2.87	5 7.827	13,993
BVUpdate and BVLibrary	2 13	31111	Biros, Small	<b>\$36</b> [	000,000	7/30/2004	5217,80	000,81	1,65	3 4.658	11.263
Training & CPE			Animals, Dogs and Cats								
Guides & Books	3 [3	3	Pet Food and	_							
BV Calendar	<u>کا د</u>	8 311111	Snacks (includes Milk-Bone brand)	\$580	,200,000	7/2/2006	\$183,10	0,000	3 16	9 6,601	N/A
Free Resources and Podcasts	4 (5	31111	Pet rood Products	\$156	6,677,000	5/10/2000	\$165,81	8,000	0.94	5 4.801	N/A
Risk-Free Rate											
Laokua			for Dogs and Cats								
	5 <b>2</b> 3		Manufacturer and	\$287	.000,000	2/28/2006	\$165,78	8,458	1.73	1 3.425	13.521

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			Manufacturer; Conned Pet Food Products						
7	Ø	311111	Manufacturing, Branded Pet Supplies	\$55,000,000	1/20/1997	\$28,554,000	1.926	4.023	9.629
8	Ø	311111	Manufactures and Distributes Pet Treats	\$2,315,000	7/3/2007	\$2,324,500	0.996	2.620	8.295
9	D.	311111	Retailer of Gourmet Dog Treats	\$99,000	8/4/2008	\$222,625	0.445	0.615	3.145
10	ØĽ	311119	Spring-based Producer of Animal Feeds	\$840,000,000	12/17/2010	\$525,301,878	1.599	N/A	N/A
11	<b>T</b>	311119	Animal Feed Produced from Food Processing Byproducts		8/30/1996	\$55,B51,000	0.587	N/A	5.563
12	凾	311119	Manufactures, Sells, and Transports Animal Feed Products	\$22,000,000	4/4/1999	\$44,548,000	0.494	2.445	N/A
13	凾	311119	Pellet and Feed Mill	\$1,100,000	10/28/2008	\$1,594,065	0,690	2.017	3.397
14	ð	311719	Manufacturing, Pet Food Product	\$775,000	7/15/2009	\$600,000	1.292	5.167	5.167
15	<u> </u>	311119	W Cubed Manufacturing	\$240,000	10/8/2008	\$185,520	1.294	1.465	N/A
16	Ū	311119	Bird and Small Animal Feed Mixer, Packager and Distributor	\$42,500	4/2/2004	\$58,363	0.728	0.728	N/A
17	<u>d</u>	311119	Dairy Cattle Feed - Flaked Corn	\$9,442	8/1/2005	549,096	0.192	2.444	5.625
18	ß!	311211	Producer of Malze Starch Products	\$54,500,000	9/29/2000	\$113,771,000	D.479	11.200	N/A
19	ন্ত্র	311211	Develop, Manufacture and Market Specialty Carbohydrate-Based Ingredients for Food and Paper Applications.	\$98,000,000	9/29/2000	\$94,052,000	1,042	1.042	N/A
20	ŒC	313211	Processes and Supplies Organic Grain-Based Commodities and Ingredients to the Organic Food Industry	\$4,000,000	2/20/2009	\$17,141,583	0.233	1.670	4,415
21	ß	311211	Processor of Agricultural Food Additives and Substitutes	s13,600,000	12/31/1999	\$7,776,000	1.749	9.354	N/A
22	<u>(30</u>	311211	Grows Staple Foods, Including Cereal, Corn, Vegetables, Wheat and Flour	\$8,250,000	5/29/2003	\$3,082,884	2.676	42.453	112.095
23	Ø	311225	Flavered Dipping Oil and Vinegar Manufactures	\$708,000	5/9/2003	\$815,552	0.658	1.347	3,933
24	ā.	311225	Produces Fuel- Grade Blodiesel	\$2,085,000	5/15/2008	\$802,695	2.597	N/A	N/A
25	7	311225	Bio-Diesel Fuel	\$6,000,000	2/16/2006	\$160,460	37,393	37,393	N/A
26	Œ	311225	Produces, Markets, and Distributes Bio- Diesel (Biodiesel made from soybean oil)	\$837,778	4/6/2005	s7 <b>,</b> 501	111.689	111.689	N/A
27	T.		Produces Blodiesel	\$55,358,347	9/20/2006	\$0	N/A	N/A	N/A
28	<b>(3)</b>	311230	Instant Hot Cereal	\$200,000,000	2/25/2007	\$61,842,000	3,234	5.242	N/A
29	<u> </u>	311314	Manufacturer, Processor, and Distributor of Sugar	\$1,222,988	7/27/2004	\$3,017,049	0.405	2.145	N/A
30	רונה	311340	Manufacturer of Hard Candy, Chewy Candy and Mints	\$1,460,000,000	6/29/2005	s464,942,000	3.140	6,660	N/A
31	<b>⊡</b> i	311340	Manufacturer, Wholesaler and Retailer of	\$91,800,000	5/1/2006	\$110,541,266	0.830	2.239	28.555

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			Confectionery Products						
32	7	311340	Manufacture, Sell and Oistribute Bubble Gum	\$214,088,000	9/30/2004	\$74,353,000	2,879	8.099	N/A
33	ß	311340	Manufactures Candy Canes and Other Hard Candles	, \$3,000,000	S/1/2002	\$10,371,113	0.289	1.880	N/A
34	B	311340	Manufactures Hard Candy and Cough Orops	\$3,672,691	10/1/2004	\$6,073,821	0.605	3.355	11.293
35	<b>©</b>	311340	Chips, Candy, etc.)	\$440,568	9/30/2003	\$1,762,941	0.250	0.817	4.065
36	Ø	311351	Manufacturing, Panned Checolate Products	\$28,000,000	12/7/1998	<del>5</del> 74,208,849	0.377	0.799	4.788
37	ß	311351	Manufacturer of Gournnet Quality Chocolate Products	\$1,130,000	7/29/2004	\$2,238,147	0.505	N/A	N/A
38	Œ	311351	Manufactures and Distributes Fine Chocolates and Other Gourmet Foods	\$700,000	4/1/2002	\$1,168,522	0.599	3.373	N/A
39	<u> </u>	311351	Manufacturing, Chocolate	\$195,000	10/13/1998	\$193,514	1.008	1.401	2.703
40	DE C	311351	manusacturer	\$180,000	11/1/2005	\$171,325	1.051	1.687	93.995
41	C)	311351	Chocolate Manufacturing, Retail, and Distribution	\$145,000	11/15/2004	\$165,051	0.879	10.734	N/A
42	Ğ	311351	Retall Chocolate Store	\$50,000	8/9/2012	\$160,174	0.312	0.447	50,000.000
43	Œ	311351	Chocolate and Candy Manufacturing and Retall Sales	\$67,000	8/31/2004	\$113,009	0,593	0,804	N/A
44	压	311351	Manufactures Chocolate Candy Bars and a Variety of Chocolate Covered Pecans, Almonds, Coffee Beans, Pistachios, and Cherries	\$56,587	10/25/2002	\$112,502	0.S03	0.995	9.304
45	æ	311351	Chocolate Manufacturing and Retailer	s75,000	4/28/2006	s83,021	0.903	1.762	N/A
46	Œ	311352	manusacuring	\$720,000	6/1/2009	\$590,350	1.220	1,774	7.121
47	函	311352	Manufactures and Retails Custom Confections with Natural Flavors and Ingredients	\$85,000	5/30/2002	\$326,727	0.260	0.392	N/A
48	Œ	311352	Chocolate Retaller	\$120,000	5/31/2002	\$303,908	0.395	0.653	3.568
49	B	311352	Chocolate-Dipped Strawberries and Wine	\$80,000	3/30/2001	\$246,371	0.325	0.415	3.588
50	ШC	311352	Candy Manufacturing & Retail Resale Company	\$140,000	12/20/2004	\$211,790	0.661	1.005	N/A
51	Di.	311352	Retail Candy Store Packages and	\$89,000	5/14/2010	\$157,776	0.564	0.928	1,492
52	<u> </u>	311411	Markets Vegetables and Other Frozen Foods to Grocery Stores	\$38,791,000	11/8/2013	\$56,350,906	0.688	3.533	6,913
53	Œ		Process Fresh and Frozen Apples, Cherries and Flums	\$4,652,016	4/30/1999	\$9,921,800	D.469	2,098	4.909
54	Œi	311412	North American Pizza Business	\$3,700,000,000	3/1/2010	\$1,632,000,000	2.267	N/A	N/A
55	ত্ৰ	311412		\$65,000,000	2/9/2001	\$120,742,000	0.538	1.558	N/A

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			Manufactures Frozen Entrees and Side Dishes						
56	Œ		Manufactures and Sells Frozen Food Products in the United States and Internationally	\$48,938,000	12/23/2013	\$10,230,587	4.783	14.638	N/A
57	Œ	311412	Produces Specialty Food Products	\$1,200,000	5/17/2012	\$5,678,211	0.211	0.682	N/A
58	<u> </u>	311412	Manufacturing Foods Frozen	\$785,000	11/18/2014	\$1,543,683	0.509	1,142	4.B06
59	Œ	311412	A corporation that develops, sells and markets organic and natural frozen food products.	\$108,000	3/2/2010	\$1,010,662	0.107	0.645	N/A
60	Q C	311412	Empanadas Manufactures	\$360,000	9/27/2013	\$674,583	0.534	1.105	2.429
61	Œ	311412	Manufactures Frozen Food	\$712,000	10/30/2008	\$639,147	1.114	1,666	2.624
62	125	311412	• ricrogles	\$425,000	1/18/2014	\$402,879	1.055	1,452	8.382
63	Œ	311412	Food Manufacturer - Frozen	\$240,000	3/21/2009	\$330,353	0.726	1.243	10.502
64	Œ.	311412	Manufactures Specialty Southwestern Food	\$315,000	10/1/2000	\$272,507	1.156	1.570	3.736
65	Œ		Sells Soups Frozen In Retall Packages to Supermarkets and Grocery Stores for Consumers	\$383,573	12/15/2010	\$174,728	2.195	5.292	N/A
66	Œ	311412	Specialty Food Manufacturing	\$21,500	11/1/2000	\$77,417	0.278	0.414	N/A
67	Œ	311421	Engaged Primarily In the Processing, Marketing, and Distribution of Branded and Private Label Canned Vegetables.	\$126,100,000	5/27/2003	\$403,867,000	0.312	0.312	7,746
68	<u> </u>	311421	Manufacturing and Marketing Processed Fruit Products	\$91,300,000	8/18/2006	\$241,189,000	0.379	5.183	N/A
69	ITS	311421	Monufacturer and Distributor of a Diverse Fortfolio of Branded and Private Label Food Products	\$101,352,000	6/3/200S	\$149,221,000	0.679	3.313	N/A
70	D.C	311421	Produces Fruit and Juice Products	\$28,300,000	12/31/1998	\$106,334,000	0.266	2.364	12.031
71	D	311421	Producer, Canned Vegetables (Corn, Peas, Green Beans, Spinach, Asparagus)	\$25,770,700	12/8/1997	\$79,819,265	0,335	2.115	3.193
72	Œ	311421	Plzza Toppings, Soups, Sauces and Side Dishes for Restaurants	\$97,000,000	12/11/1995	s73,083,774	1.327	7.642	9.525
73	[2:	311421	Vegetable Canning (Peas, Corn, Beans, Pumpkin, Salads, Stews, Spaghetti Sauce)	\$50,000,000	9/24/1997	\$53,712,410	0.931	2.201	5.568
74	Œ.	311421	Manufacturing and Distribution, Fruits and Fruit Spreads	\$30,500,000	2/5/1999	\$50,162,000	0.608	1.602	N/A
75	Œ	311421	Specialty Food Processor	\$483,500	10/4/1999	\$541,887	0.892	2.295	4.233
76	<b>G</b> \$	311421	Manufactures Regionally Grown Fruit Preserves, Jams, Fruit Syrups, and Dessert Toppings	\$321,765	3/3/2005	s424,302	0.758	2.091	4.604
77	Ø	311421	Manufactures BBQ Sauces and Marinates, also	5110,000	10/31/2008	\$221,223	0.497	0.817	6.112

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			Produces Stone Ground Flour and Corn Meal						
78	4	311421	Specialty Food Producer	\$160,000	2/7/2008	\$192,692	0.830	2.158	3.318
79	i e	311422	Soup Products and Infant Feeding Products	\$257,953,000	4/24/2006	\$281,332,000	0.917	4.751	10.707
80	BC.	311422	Brand Name Soups and Seasoning Company	\$1,143,359	4/26/2005	\$1,435,775	0.796	2.417	4.956
81	A	311511	Milk and Cream	\$660,000,000	3/2/2010	\$330,817,003	1.995	N/A	N/A
82	ñ	311511	Produces and Sells Liquid Milk	s23,900,000	6/1/2000	\$21,322,000	1.121	8.888	N/A
83	ক্র	311511	Production of Dairy Products (kefir, farmer's cheese, butter, cream and sour cream)	\$12,030,000	2/6/2009	\$10,098,411	1.191	3.052	16.916
84	ন্ত্	311511	Manufactures and Distributes Organic Kefir (a Cultured Duicy Severage)	\$8,000,000	7/27/2006	\$4,504,638	1.776	3.933	46.852
85	(d)	311513	Specialty Cheese Producer	\$4,628,000	8/15/2007	\$5,879,072	0.787	1.887	N/A
86	Că:	311514	Manufacture and Distribute Infant Formula, Pediatric and Adult Nutritionals, Toddler Foods, and Infant Feeding Accessories	\$839,316,000	4/30/2010	\$266,403,208	3.151	7.121	12,567
87	<u> 23</u>	311514	Infant Formulas, Pediatric Nutritionals and Diabetic Products	\$808,000,000	2/5/2010	\$266,403,208	3.033	N/A	N/A
88	Œ	311514	Processing; Fluid Milk, Ice Cream, and Other Related Dairy Products	\$20,000,080	5/12/1998	\$56,078,939	0.357	1.653	6.491
89	ā	311514	Production, Distribution, and Sales of Dairy Based Infant Formulas and other Nutritional Products	\$63,543,350	7/15/2005	\$51,783,4 <b>0</b> 7	1.227	<b>2.544</b>	14.168
90	ON C	311514	Production, Processing, Distribution and Development of Powdered Milk Products	\$25,115,740	2/5/2010	s22,456,948	1.118	8.685	N/A
91	ß	311514	Development, Production, and marketing of Patented Food Supplement	\$28,000,000	11/10/1997	\$14,496,010	1.932	2,943	6.681
92	函	311514	Production, Processing, Distribution and Development of Powdered Milk Products	\$2,396,473	2/5/2010	\$424,798	5.641	N/A	n/a
93	œ	311514	Production, Processing, Distribution and Development of Powdered Milk Products	\$1,873,236	2/5/2010	\$63,133	29.671	N/A	N/A
94	8	311520	Frozen Dessert Manufacturer	\$10,687,437	8/9/2000	\$13,005,919	0.822	2.720	N/A
95	Œ	311520	Smoothles	\$398,300	10/6/2008	\$843,275	0.472	1.315	3.522
96	াম	311520	Manufacturing and Distribution of Italian Ices	\$400,000	7/30/1997	\$378,950	1.056	2.226	4.064
97	1	311528	Smoothle Franchise	\$140,000	10/13/2010	\$295,870	0.473	0.712	14.624
ōВ	Œ!	311520	lce cream manufacturing - wholesale distributor		6/13/2011	\$227,128	0.925	1.469	12,182

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99	71	311520	Produces Ice Cream	\$35,000	12/1/2005	\$150,000	0.233	0.292	0.781
100	DD D	311520	Retall Italian Gelato, Ice Cream, Deserts, Chocolates, and Coffee	\$35,000	12/10/2012	\$101,356	0,345	0.450	0,793
101	7	311520	Ice Cream Store	\$60,000	3/4/2009	\$98,405	0.813	1.088	17.043
102	ß	311611	Producers and Marketers of Perishable Food Products	\$65,800,000	5/30/1995	\$238,308,000	0.276	1.395	N/A
103	<b>(3)</b>	311611	Canned Meat and other Meat Products	\$183,000,000	3/1/2006	\$224,919,000	0.814	4.750	N/A
104	100	311611	Other Meat Products	\$37,278,685	11/4/1996	\$223,058,722	0.167	3.756	N/A
105	103	311611	Produces and Distributes Organic Beef to Retail Outlets	\$8,300,000	11/8/2004	\$2,702,000	3.072	13.810	N/A
105	A	311611	Meat Processor	\$93,000	4/20/2005	\$379,000	0,246	0.447	N/A
107	Œ	311611	Animal Transport (includes mice, rats, and rabbits)	\$80,000	9/7/2012	\$158,861	0.504	0.770	0.849
108	Ēψ	311612	Produces Meat, Seafood, and Specialty Food Products for Restaurants, Steakhouses, Clubs, Hotels, Caterers, and Consumers	\$54,617,000	8/10/2012	\$81,334,26D	0.672	2.849	N/A
109	Œ	311612	Manufacturing and Distribution, Premium Branded Breakfast Sausage	\$10,495,407	3/20/1998	537,277,438	0.282	1.629	4.264
110	D) D	311612	Specialty Pork Producers	\$11,129,121	6/1/1998	\$32,531,721	0.342	3.920	6.008
111	120	311612	Mant Denengelon	\$2,200,000	12/18/2009	\$10,123,000	0.217	2.667	5.263
112	179	311612	Manufacturer of Sausage and Other	\$2,300,000	5/31/2014	\$6,271,215	0,367	1.132	3.793
113	1	311612	High Quality Pork Sausage	\$3,329,086	4/17/1998	\$4,516,111	0.737	1.903	6.419
114	15	311612	Meat Processing with wholesale and retail outlets	\$1,060,000	2/18/2011	\$3,910,507	0.271	0.657	3.522
115	Z.	311612	Meat Processing	\$425,000	10/19/2010	\$675,000	0.630	0.867	13.281
116	Œ.	311613	Independent Rendering Company	9143,750,000	5/15/2006	5168,172,000	0.764	4.037	N/A
117	<b>[</b> 20	311615	Olstributor of Refrigerated, Dairy- Case Products	\$980,000,000	12/15/2010	\$1,542,779,000	0.635	N/A	N/A
118	Ĉ.	311615	Meat Processing	\$10,802,185	8/8/2005	\$52,598,000	0.205	2,255	3.615
119	<u>a</u>		Rabbit Meat Processing	\$10,500,000	12/27/1997	\$4,213,932	2,492	3.442	58.104
120	D)C	321013	USDA Food Manufacturing Business with FDA HAACP Program	\$599,000	8/8/2012	\$1,200,000	0.499	1.860	9.862
121	TP.	311710	Manufacturing: Canned and Cured Fish and Seafoods	\$980,000,000	7/9/2010	\$940,000,000	1.043	N/A	N/A
122	æ	311710	Seafood Manufacturing and Marketing	\$159,211,000	12/20/2007	\$452,873,000	0.352	3.707	N/A
123	Ø	311710	Sells and Markets Fish Oli and Omega-3 Fatty Acids	\$18,972,000	8/25/2006	\$20,259,000	0.936	1,167	N/A
124	Œ	311710 !	Seafood Product Preparation and Packaging	\$7,500,000	2/20/2014	\$14,300,000	0.524	1.904	3.080
125	ক	311710		\$851,525	10/10/2003	\$1,633,167	0.521	1.791	7.349

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			Packaging and Distribution of Smoked Salmon						
126	8	311811	l Retail Bakery	\$625,000	9/15/2010	\$2,502,356	0.256	0.604	
127	(f)		Retall Bagel Store	\$1,220,000	9/23/1997	\$1,702,287	0.717		N/A
128	DD.	311811	Retall Bakery and					1,461	16,756
120		31101.	Retall Bakery that	\$195,000	7/17/2009	\$1,510,515	0.129	0.252	1,711
129	<b>15</b> )	311811	Manufactures, Wholesales and Retails Breads and Rolls	\$660,000	5/5/2014	\$1,080,708	0.611	1.334	23.601
130	$\mathbb{D}/\mathbb{C}$	311811	l Bakery	\$300,000	6/30/2006	\$948,049	0.316	0.465	N/A
131		311811	Retall Bakery	\$300,000	2/11/2010	\$700,785	0.428	0.603	2,258
	<b>15</b>	311811	Retailer of Cake, Candy, and Party Supplies and Classes for Cake Decorators and Candy makers	<b>5314,979</b>	2/15/2002	\$683,006	0.461	0.854	6.084
	2	311811	l Bakery	\$160,000	12/28/2010	\$576,416	0.237	0.377	5.755
134		311811	. Bakery	\$200,000	8/29/2008	\$650,000	0.308	0.377	1.162
135			l Bakery and Café	\$425,000	2/22/2008	\$605,461	0.702	1.067	N/A
136			Retail Donuts	\$225,000	7/1/2011	\$601,198	0.374	0.609	2,478
137	B	311811	. Baked Goods	\$72,600	5/30/2008	\$597,638	0.120	0.194	3.285
138	(E)	311811	Bakery - Pastries and Bread	\$405,000	2/14/2011	\$588,191	0.689	0.998	3.686
139	TO	311811	Specialty Bakery	\$95,000	3/20/2012	\$520,000	0.163	0.233	4.048
140	МC	311811	Regional Bakery and Collee Shop	\$160,000	4/7/2008	\$513,245	0.312	0.512	N/A
141	Ð	311811	Bakery	\$80,000	6/23/1994	-			
142	1	311811	French Bakery	\$405,000	12/5/2011	\$507,851 \$488,445	0.158	0.270	5.426
143	187	311811	Datesmand Clause				0.829	1.038	N/A
144			angp	\$75,000	3/23/2009	\$468,736	0.160	0.256	3.959
145			Donut Shop	\$130,000	2/24/2010	\$460,200	0.282	0.628	2.059
			Retall Bakery Retail//Wholesale	\$220,000	5/13/2008	\$457,703	0.481	0.684	1.748
146		311811	Bakery	5550,000	7/5/2012	\$448,235	1.227	1.392	3.048
147		311611	Detail Colored	\$200,000	8/4/2006	\$399,294	0.501	0.738	N/A
148		311811	ocssell bakery	\$100,000	1/12/1996	\$382,320	0.262	0.400	4.825
149		311811	Retall Pretzels	\$400,000	9/29/2011	\$359,877	1.111	1.371	7.161
150	S	311811	Retail Bakery	\$76,500	1/27/2006	\$355,883	0.215	0.347	N/A
151	Æ	311811	Food Business Retail Food Retail Bakery	\$124,402	12/30/2011	\$355,494	0.350	0.605	5.157
152		311811	Bakery	\$145,000	10/6/2004	\$315,493	0.460	0.638	8.746
153		311811	German Bakery	\$96,500	11/15/1999	\$298,323	0.323	0.422	1.332
154	<u></u> ₹	311811	Retail Cake and Dessett Bakery	\$47,500	12/4/1997	\$298,497	0.160	0.260	N/A
155	A	311611	Retall Bakery	\$145,000	7/31/2006	5277,866	0.522	1.070	
156	<b>(</b> 2)	311811	Cupcake Bakery & Catering	\$75,000	5/18/2011	\$255,479	0.294	0.359	N/A
157	ō.	311811	Retail Cookie Store						2,337
158	Č.		Bakery Outlet	\$125,000 \$20,000	8/5/2010	\$245,334	0.510	0.693	H/A
159			Commercial Bakery	\$133,500	10/1/2008 6/14/2006	\$230,000	0.087	0.154	N/A
		311811	Denut Shop	\$79,000	4/30/2004	\$221,266	0.603	0.760	5.367
161			Bakery and Cufé	595,000	5/29/2007	\$212,000	0.373	0.532	N/A
162			Food Retail Bakery	\$300,000	4/30/2009	\$209,315	0.454	0.815	N/A
163			Specialty Bakery	\$56,000	9/20/2010	\$204,632	1.466	2,460	18.591
164		311811	Bakery Specializing	\$40,000	8/1/2003	\$200,000	0.280	0.431	1.400
165		311811	In Kolache Wedding Cake	·	0/1/2003	\$184,000	0.217	0.217	N/A
166		311811	Bakery Gournet Cupcake		7/19/2011	\$168,163	0.437	0.785	3.661
167			Bakery Retail Bakery for			S167,785	0.328	0.429	N/A
	_	311811	Pets	\$249,500 1		\$165,547	1.507	2.410	7.157
168	Œ	311011		\$120,363	3/12/2007	\$160,797	0.749	1.107	1.861

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			French Bakery with Pastries, Bread, and Coffee						
169	ð	311811	Bakanı Deli and	\$217,500	3/10/2000	\$159,168	1.366	2.485	12.146
170	DE C	311811	Donut Shop	\$69,000	4/29/2010	\$156,000	0.442	0,592	0.861
	ß		Bakery	\$126,000		\$146,583	0.850	1,524	N/A
172	6	311811	Bakery	\$150,000	2/1/1997	\$127,481	1.177	1.177	N/A
173	æ	311811	French Bakery Café	\$105,000	5/2/2014	\$125,453	0.837	1.133	9.257
174	Œ.	311811	Cake, Croissanis,	\$85,000		\$112,039	0.759	0.759	N/A
175	(A)	311811	etc.) Bakery and Café (Serves Coffee, Cake, Croissants, etc.)	\$78,000	7/4/2005	\$112,039	0.696	0.695	N/A
176	0	311811	Custom Cake Business	\$55,000	4/7/2011	\$111,937	0,491	0.619	4.175
177	Ō.	311811	Cakes and Catering	\$82,000	12/10/2005	\$85,000	0.965	0,965	
178	4		Bakery	\$44,500		\$80,000	0.556	0.632	N/A 1.730
179	1/2	311811	Retail Cake Bakery	\$23,000		\$78,529	0.293	0,409	1.746
100	Ø.C	311811	Specialty Cake Design Baking Business		11/15/2010	\$58,217	0.816	0.987	3.992
181	<b>™</b>	311811	Bakery	\$30,000	9/30/2002	\$50,000	0.600	1,000	2.727
182	<u> </u>	311812	Bagels	\$275,000,000		\$181,864,000	1.512	3.776	1.727 N/A
183	D)	311812	Bakes and Sells Bread and Various Related Baked Products	\$365,431,000		\$166,433,749	2.196	4.349	N/A
184	<b>D</b>	311812	Manufacture and Distribution of Bakery Products, Consist Primarily of Pancakes, Biscuits, French Toost, Moffins, Breads and Rolls.	\$287,500,000	12/3/2003	\$165,357,000	1.739	5.803	7.572
185	Œ	311812	Fresh and Frozen Specialty Breads, Cakes, Pastries, Ples, Cobblers, etc.	s30,000,000	5/31/1996	\$113,205,000	0.265	0.738	2.833
185	础	311812	Cinnuman Ball	\$64,000,000	10/15/1998	\$79,264,623	0.807	3.814	54.659
187	<b>B</b>	311812	Manufactures, Distributes, and Sells Granola and Gluten-Free Baked Goods	\$126,325,000	7/2/2012	\$51,281,218	2.463	6.636	N/A
188	D)	311812	Pizza Crust	\$56,000,000	12/18/1995	\$24,403,905	2.295	6.435	7.940
189	Œ.	311812	Manufacturing and Distribution, Specialty Baked Breads	\$2,230,000	10/24/1996	\$7,200,784	0.310	0.633	10.741
190	ŒC	311817	Manufactures and Distributes Bakery Food Specialty Products	\$4,800,000	6/1/2000	s2,500,000	1.920	2.824	N/A
191	_	311812	Commercial Bakery, Wholesale	\$900,000	10/1/2004	\$2,482,000	0.363	0.815	2,184
192		311812	Food Manufacturer of Bakery Products	\$550,000	9/1/2004	\$1,922,561	0.286	1,942	N/A
193	A.	311812	Bakery	\$400,000	9/28/2007	\$1,898,463	0.211	0.315	N/A
194			Bakery Café	\$315,000	2/8/2014	\$1,588,338	0.324	0.539	N/A
195		311812	Wholesale Bakery	\$520,0D0	8/14/2008	\$1,330,000	0.391	1.026	N/A
196	Œ	311812	Retall and Wholesale Bakery	\$150,000	5/29/2001	\$1,187,359	0.126	0.315	N/A
197		311812		\$500,000	1/2/2001	\$1,000,000	0.500	1.316	3.333
198	ត	311612	Bakery, Wholesale and Retail, Bagels	s380,000	5/22/1998	\$930,000	0.409	0.585	8.389
199	Ø	311612		\$197,500	1/17/2009	\$831,000	0.238	N/A	
200		755047	Wholesale and Retail Bakery	\$400,000	6/3/2005	\$829,435	0.482	1.037	N/A 12.384
			-						

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201	臣	311812	Wholesale Baked Goods Producer,	\$425,000	5/1/2011	\$798,000	0.533	0.814	2.179
202	<u> </u>	311812	Branded Wholesale Bagel Business and Two	5129 Son	11/19/2014	6750 010	A 171	0.040	•
			Bagel Shops	4125,500	11/13/5014	\$758,918	0.171	0.249	888.5
203			Routes Bread	\$60,000	7/7/2014	\$650,000	0.092	0.769	1.176
204	D.	311812	Bakery / Bagel	\$140,000	11/3/2008	\$640,434	0.219	0.350	N/A
205	<u>v</u>	311812	Baked Goods Manufacturer	\$332,000	1/19/2012	\$543,544	0.511	1.375	2.760
206	IS.	311812	Commercial Bakery	\$100,000	9/4/2009	\$475,310	0.210	0.294	1.582
207	<b>D</b>	311812	Bread Route	\$81,000	1/15/2013	\$468,000	0.173	1,127	1.500
	<b>3</b>	311812	Wholesale Bakery	\$99,000	4/30/2014	\$412,201	0.240	0.337	N/A
	<u> </u>		Routes Bread	\$62,000	8/8/2014	\$390,811	0.159	0.766	1.210
210		311812	Bread Route	\$110,000	3/31/2008	\$387,513	0,284	0.851	1.503
211	(A)	311812	Retall/Wholesale Bakery	\$165,000	7/1/1999	\$357,000	0.452	0.813	6.269
212	ß	311812	Bread Route	\$154,000	5/25/2012	\$343,200	0.449	2.249	2.481
213	<b>16</b>	311812	Wholesale Dessert Bakery	\$85,000	2/22/2013	\$337,359	0.252	0.304	1.954
214	7	311812	Wholesale Bakery	\$252,903	5/4/2001				
215	TS.		Wholesale Bakery	\$115,000	4/30/2007	\$330,917 \$311,239	0.764	1.880 0.875	N/A
216	1		Bakery	\$120,000	9/1/2002	\$290,477	0.413	0.475	3.179 1.02 <b>5</b>
217	D.	311812	Bread Company	\$59,000	2/28/2011	\$289,589	0.204	0.970	1.179
218	Ď.	311812	Food manufacturing - Wholesale and Retail	\$100,000	6/18/2009	\$284,629	0.351	0.510	3,595
219	D)	311812	Routes Bread	\$62,000	8/8/2014	\$277,273	0.224	0.786	1,217
220	<b>©</b> C		Manufacturer of All Natural, Custom, European Desserts	s107,000	3/14/2005	\$270,103	0.396	1.072	246.544
221	Œ	311812	Bread Route	\$133,000	12/20/2011	\$250,741	0.530	7 710	0.140
222	16)	311812	Brend Delivery	\$90,000	1/9/2008			2,210	8.149
223	[8]		Route Bakery			\$242,660	0.371	1.699	48.206
224	_	311812	Depter	\$120,000	7/12/2010	\$242,268	0.495	0.843	1.317
	_		rvanuracturing	\$144,000	4/7/2014	\$241,923	0.595	0.824	2.548
225 226	_		Cafe/Bakery	\$65,000	3/1/1998	\$230,844	0.282	0.785	N/A
227			Cafe/Bakery	\$50,000	5/1/1997	\$225,510	0.222	0.338	N/A
		311812	•	\$57,500	2/6/2007	\$190,000	0.303	0.466	N/A
228	(A:	311812	Wholesale Long Bread Bakery	\$120,000	11/9/2004	\$180,000	0.667	0.833	3.208
229	ð	311812	Irish Bakery and Bread Shoppe	\$69,430	5/5/2004	5146,273	0.475	1.375	N/A
230	ШC	311812	Bakery	\$77,000	6/14/2004	\$100,084	0.769	1.252	5.302
231	72	311812	Cake Bakery Shop	\$22,000	4/30/2014	\$87,980	0.265	0.580	N/A
232		311821	Cookie Manufacturer	\$10,000,000	5/25/2010	\$9,891,649	1.011	2,895	N/A
			Coakie						.,,,,
233	M	311821	Manufacturer and Distributor	\$8,600,000	6/4/2010	\$5,594,29 <b>6</b>	1.537	5.322	17.196
234		311821	Gourmet Cookle and Brownie Manufacturer	\$1,000,000	8/16/2011	\$1,851,241	0.540	1.177	13.760
235	D	311821	Manufacturer of Cookles and Biscotti	\$396,000	5/14/2007	\$504,000	0.786	1.053	N/A
236	D	311821		\$75,000	9/2/2009	\$305,066	0.246	0.380	N/A
237	D <sub>2</sub>		Produces and Retails Cookies and Candy	\$58,000	7/31/2012	\$111,341	0.611	1.681	N/A
238	Ē	311824	Manufacturer of Dry Pasta	\$43,100,000	7/30/2001	5264,118,000	0.163	0.355	N/A
239			Leading Branded Supplier to the Food Service Industry	\$106,000,000	4/17/2012	\$50,510,000	2.099	3.650	8.744
			Food Manufacturing and Fund Raising	\$6,413,000	9/17/2004	\$5,131,210	1.250	3.031	10.523
241			Pasta Manufacturing	\$1,245,000	4/2/2002	\$1,283,685	0.970	1.346	N/A
242			Pasta Manufacturing	\$495,000	4/2/2002	\$838,835	0.590	1.013	N/A
243	ומו	311824		\$165,000	12/3/2013	\$209,361	0.884	1,204	4.048

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			Manufacturing of Pasta Products						
244	函	311824	Produces and Distributes Plerogles	\$60,000	7/16/2012	\$101,049	0.594	1.148	4.219
245	<b>(4)</b>	311830	Manufactures and Markets Tortilla Products	\$9,950,000	10/13/1999	\$10,762,43B	0.925	2.237	7.205
246	<b>(3</b> )	311911	Manufactures Food Products Including Catsup, Preserves, Jellies, Peanut Butter, and Syrup	\$132,500,000	7/14/2000	\$348,225,874	0.381	1.663	6.259
247	Ø	311911	Manufacturing of Trail Mixes, Specialty Dried Fruits, Nuts and Seeds and other Snacks	\$18,000,000	5/9/2006	\$60,101,000	0.299	12.154	N/A
248	D	311911	NUES and Dried Fruit	\$32,910,000	5/21/2010	\$59,335,000	0.555	2.844	3.923
249	Di	311911	Outsourced Food and Hot Fill Beverage Processor	\$6,730,000	12/31/2009	\$15,865,413	0.424	1,397	14.105
250	DE C	311919	Producer of Potato and Wheat-Based Snacks	\$2,695,000,000	5/31/2012	\$1,455,700,000	1.851	5.069	N/A
251	Œ	311919	Manufacturer of Potato Chips	\$615,000,000	3/31/2010	\$250,449,000	2.456	7.349	N/A
252	ß	311919	Develops, Markets and Distributes a Variety of Healthy Snack Food Products	\$344,200,000	10/11/2012	\$70,127,688	4.908	13.215	48.351
253	<b>[</b> 6	311919	Food Manufacturer • Organic Snack Foods	\$2,300,000	5/1/2013	<b>\$5,146,732</b>	0.447	0.890	4.053
254	ſδ	311919	Snack Food and Brand Olstribution	\$350,000	10/31/2002	\$510,000	0.686	2.652	19.885
255	B.	311919	manuracturing	\$390,000	1/3/2007	\$506,788	0.770	2.132	12.249
256	<b>(3)</b>	311919	Food Manufacturer and Distributor	\$336,000	3/31/2003	\$503,337	0.668	1.399	32.752
257	Œ	311919	Manufactures Snack Foods	\$150,000	10/5/2010	\$168,971	0.888	1.634	N/A
258	K	311920	Roasts, Markets and Distributes Gourmet Coffee	\$947,649,000	12/17/2010	\$416,557,000	2.275	4,625	N/A
259	Œ	311920	Monufactures, Selis, and Distributes Food and Beverages, Including Hot Chocalate, Caffee, Malt Drinks, Creamers/Whiteners and Cereals	\$121,100,000	5/30/2014	s98,300,000	1.232	5.242	N/A
260	©C	311920	Purchase and Roasting of High Quality Coffee Beans	\$15 <b>6,</b> 274,000	11/13/2009	\$48,411,000	3.228	10.922	N/A
261		311920	Manufactures Collee	\$1,325,862	3/31/1998	\$1,190,106	1.114	3.257	7.486
262	D.	311920	Coffee Roaster & Distributor	\$348,150	10/30/2014	\$941,090	0.370	1.170	21.033
263		311920	Wholesale Coffee Roasting and Coffee Delivery Service	\$228,000	10/16/2006	\$474,246	0.481	0.875	N/A
264			Coffee Roasting	\$279,000	6/1/2007	\$420,000	0.664	1.280	5.741
265	LA:	311920	Offers Coffee Roasting Services	\$4,000,000	4/30/2012	\$220,421	18.147	68.913	N/A
266		311920	Gourmet Collee Roasting	\$315,000	2/26/2003	\$217,406	1,449	2.155	3.457
267			Coffee Roasters	\$98,000	3/15/2012	\$182,366	0.537	1.118	4.157
268		311920	Coffee Store Manufactures	\$130,000	6/12/2002	\$65,870	1.974	2.859	N/A
269			Lightly Frozen Severages	5194,363	4/20/1999	\$322,886	0.602	1.134	N/A
270	Œ.		Supplier of Private Label Salad	\$300,868,000	10/15/2007	\$216,414,000	1.390	7.234	N/A

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271 272	[6] [6]	31194; 31194;	Oressings, Branded Jams, Jellies and Pie Fillings Manufacturer of Liquid and Dry-mix saiad Dressing Flavors Manufacturer of	\$575,000,000					
			Liquid and Dry-mix salad Dressing Flavors	\$575,000,000					
272	179	31194	Mapulacturer of		10/1/2013	\$192,196,000	2.992	8.220	N/A
			Store Brand	\$95,340,000	6/5/2006	\$96,227,86\$	0.991	N/A	17.772
273	Œ	31194)	Manufactures Dressings, Sauces, and Dips	\$2,693,000	4/13/2012	\$80,000,000	0.034	N/A	N/A
274	(Ca)	311941	Manufacture and Sell Specialty Foods I including Salad Dressing and Maple Syrup	\$15,170,000	7/2/1998	\$35,188,898	0.431	1.932	11.885
275	IJ	311941	mannages, Barbecue Sauces, and Table Syrups	\$25,172,000	2/11/2005	\$31,675,000	0.795	3.471	N/A
276	<u>(A</u>	311941	Salad Dressing Producer and Honey Packaging Company	\$8,794,602	8/15/2001	\$11,706,624	0.751	1.919	4.375
277	Œ	311941	Sauce Manufacturer	\$200,000	3/12/2012	\$18,769	5.328	22.366	N/A
278	<u> </u>	311942	Acquires and Menages Specialty Food Ingredient Businesses	\$569,242,000	5/7/2014	\$208,454,654	2.731	11.061	14.358
279	Œ	311942	Manufactures and Sells Marinades and Seasoning Blands under the "Lawry's" and "Adolph's" brands	\$604,000,000	7/31/2008	\$153,780,000	3.928	7.027	N/A
280	DD C	311942	Food Manufacturers - Artificial Sweetener	\$18,760,000	8/3/1998	\$20,996,535	0.893	2.680	8.163
281	<b>[3</b> 5	311942	Manufacturer of Southwest Style Specialty Foods and a Distributor of Herbs and Spices, Seasoning Blends, and Dehydraced Fruit, Vegetable, and Chile Products	\$88,000	7/2/2001	\$130,406	0.675	1.092	N/A
282	Ø	311991	Production and Distribution of Pre- Packaged Salads	s302,000,000	8/9/2001	\$509,405,000	0.593	3.063	8.059
283	D)	311991	Involved in the Processing and Distribution of Red Lentils and Peas	\$14,651,652	8/1/2007	\$78,437,949	0.187	1.362	3.859
284	<b>(3</b> )	311991	Develops and Provides High Quality Organic Foods	\$13,500,000	6/17/2003	523,853,506	0.566	4,816	N/A
285	ð	311991	Manufacturing, Prepared Foods	\$5,397,500	4/24/1997	\$9,455,224	0.571	1.350	4.788
286	Βi	311991	Sandwich Manufacturer	\$2,553,887	7/1/2000	\$3,724,647	0.686	1.406	4.433
287 i	(ð		Perishable Prepared Food Manufacturing	\$75,000	2/11/2005	\$353,760	0.212	0.932	1.443
288 <b> </b>	<b>[</b> 2]	311991	Makes and Distributes Fresh Sandwiches and Salads	\$27,000	2/6/2014	\$138,757	0.195	0.504	1.828
289 [	79		Microwave Popcorn	\$190,300,000	9/15/2008	\$103,011,000	1.847	5.571	N/A
290 [	DC:	911999	Creator, Manufacturer, and Distributor of All- Natural Refrigerator Juices	\$23,000,000	5/2/2000	\$32,158,000	0.715	1.506	N/A

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291	<b>C3</b>	311999	Manufactures and Sells a Variety of Food Items	\$22,800,000	8/21/2006	\$26,019,827	0.876	2.748	7.012
292	D.	311999	Honey Manufacturing	\$1,936,500	9/26/2003	\$11,094,521	0.175	1.151	2.500
293	ß	311999	Ethnic Foods Manufacturer	\$2,354,000	12/31/2001	\$5,350,000	0.440	1.239	2.937
294	Œ	311999	Small, Local Food Processing Manufacturer and Retailer	\$725,000	4/17/2002	\$1,438,942	0.504	1.573	3.953
295	ß	311999	Sells and Processes Specialty Food Products	s700,000	4/1/2002	\$1,421,427	0.492	2.095	A\N
296	M	311999	Specialty Food Manufacturer and Distributor	\$325,000	3/26/2008	\$300,000	1.083	1.610	N/A
297	13	311889	Organic Food Manufacturer	\$200,000	2/15/2012	\$276,259	0.724	0.991	N/A
298	D)	311999	Food Product Manufacturing	\$109,000	5/22/2009	\$250,000	0.436	0.436	N/A
299	DG C	311999	Food Manufacturer and Distributor	\$235,000	7/12/2004	\$176,344	1.338	2.540	3,771

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